

Third Quarter 2022 Results

November 3, 2022







Mary Anne Heino

President and
CEO



Bob Marshall

CFO and

Treasurer



Paul Blanchfield

Chief Operating
Officer



Mark Kinarney
Vice President,
Investor Relations

Highlights & Business Update

Operational Update

Financial Update

Q&A

Closing Remarks

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Safe Harbor Statements

Cautionary Statement Regarding Forward-Looking Statements

This document contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, as amended, that are subject to risks and uncertainties and are made pursuant to the safe harbor provisions of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements may be identified by their use of terms such as "anticipate," "believe," "confident," "continue," "could," "estimate," "expect," "quidance," "introduce," "may," "momentum," "predict," "progress," "project," "promising," "target," "will," "would" and other similar terms. Such forward-looking statements are based upon current plans, estimates and expectations that are subject to risks and uncertainties that could cause actual results to materially differ from those described in the forward-looking statements. The inclusion of forward-looking statements should not be regarded as a representation that such plans, estimates and expectations will be achieved. Readers are cautioned not to place undue reliance on the forward-looking statements contained herein, which speak only as of the date hereof. The Company undertakes no obligation to publicly update any forward-looking statement, whether as a result of new information, future developments or otherwise, except as may be required by law. Risks and uncertainties that could cause our actual results to materially differ from those described in the forward-looking statements include: (i) our ability to continue to grow PYLARIFY as a commercial product, including (A) our ability to obtain FDA approval for additional positron emission tomography ("PET") manufacturing facilities ("PMFs") to manufacture PYLARIFY, (B) the ability of PMFs to manufacture PYLARIFY to meet product demand, (C) our ability to sell PYLARIFY to customers, (D) our ability to obtain and maintain adequate coding, coverage and payment for PYLARIFY, and (E) our ability to establish PYLARIFY as a leading PSMA PET imaging agent in an increasingly competitive environment in which other PSMA PET imaging agents have been approved and additional ones are in development; (ii) continued market expansion and penetration for our established commercial products, particularly DEFINITY, in the face of segment competition and potential generic competition, including as a result of patent and regulatory exclusivity expirations and challenges; (iii) the global Molybdenum-99 ("Mo-99") supply; (iv) our ability to have third party manufacturers manufacture our products and our ability to manufacture DEFINITY in our in-house manufacturing facility; (v) our ability to successfully launch PYLARIFY AI as a commercial product; (vi) the continuing impact of the global COVID-19 pandemic on our business, supply chain, financial conditions and prospects; (vii) the efforts and timing for clinical development and regulatory approval of our product candidates and new clinical applications and territories for our products, in each case, that we may develop, including 1095 and NM-01, or that our strategic partners may develop, including piflufolastat F 18 in Europe and flurpiridaz fluorine-18 ("F 18"); (viii) our ability to identify and acquire or in-license additional diagnostic and therapeutic product opportunities in oncology and other strategic areas; (ix) the potential reclassification by the FDA of certain of our products and product candidates from drugs to devices with the expense, complexity and potentially more limited competitive protection such reclassification could cause; and (x) the risk and uncertainties discussed in our filings with the Securities and Exchange Commission (including those described in the Risk Factors section in our Annual Reports on Form 10-K and our Quarterly Reports on Form 10-Q).

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Non-GAAP Financial Measures

The Company uses non-GAAP financial measures, such as adjusted net income and its line components; adjusted net income per share - fully diluted; and free cash flow. The Company's management believes that the presentation of these measures provides useful information to investors. These measures may assist investors in evaluating the Company's operations, period over period. However, these measures may exclude items that may be highly variable, difficult to predict and of a size that could have a substantial impact on the Company's reported results of operations for a particular period. Management uses these and other non-GAAP measures internally for evaluation of the performance of the business, including the allocation of resources and the evaluation of results relative to employee performance compensation targets. Investors should consider these non-GAAP measures only as a supplement to, not as a substitute for or as superior to, measures of financial performance prepared in accordance with GAAP.



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Lantheus – a Growth Company

Executing on Our Strategy to:





DIVERSIFY



POSITION

Lantheus as a category leader in the markets in which we compete

growth

our portfolio

Strong execution continues to drive financial results



Revenue of \$239.3 million, up more than 134% year over year

Continue to advance our purpose to

FIND. FIGHT. FOLLOW.

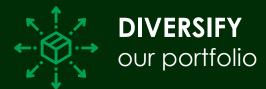
disease to deliver better patient outcomes



Recent Progress Across our Portfolio

Executing On Our Strategy to:







POSITION
Lantheus as a
category leader in
the markets in which
we compete



- PSMA PET imaging agent of choice for U.S. prostate cancer community
- European partner, Curium, submitted its Marketing Authorization Application to EMA and presented topline results from pivotal Phase 3 study at EANM



- EANM presentations highlight new data on the clinical utility of aPROMISE¹
- Collaboration agreements with GE & Siemens
- Commercial agreement with Curium for Europe

Flurpiridaz F 18

 Partner, GE's AURORA Phase 3 pivotal trial met co-primary endpoints for sensitivity and specificity for detecting coronary artery disease

⁽¹⁾ aPROMISE is branded as PYLARIFY AI in the U.S.

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3 Driving Factors Behind Success



Significant unmet need



Innovation



Execution





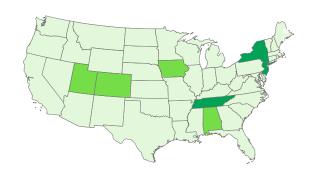
Continued to invest in the brand across all major business drivers

Supply | Contracting | Market Access | Customer Adoption

PYLARIFY and PYLARIFY AI: Continuing to Grow the Market

Activated Additional PMFs

- NJ, NY, TN redundancy and enhanced capacity
- CO, AL, IA, UT new geographies



Customer Base

Hospitals, freestanding imaging centers, government facilities



TOTAL CUSTOMERS

actively ordering PYLARIFY

~1,000

across 46 states and District of Columbia

97% repeat ordering

PYLARIFY AI Progress

Established a collaboration with Curium for commercialization in Europe





PSMA PET Imaging Agent of Choice for the U.S. Prostate Cancer Community





Continuing to grow the franchise and maintain market leadership

Echocardiography market continues to be impacted due to:

- Staffing challenges
- Decrease in referring physician patient visits



Net Sales

3Q 2022

\$60.7M



Market Leading Ultrasound Enhancing Agent

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3Q 2022 Financial Highlights¹

Cash and Cash Equivalents as of September 30, 2022: \$257.3M

USD in millions, except EPS

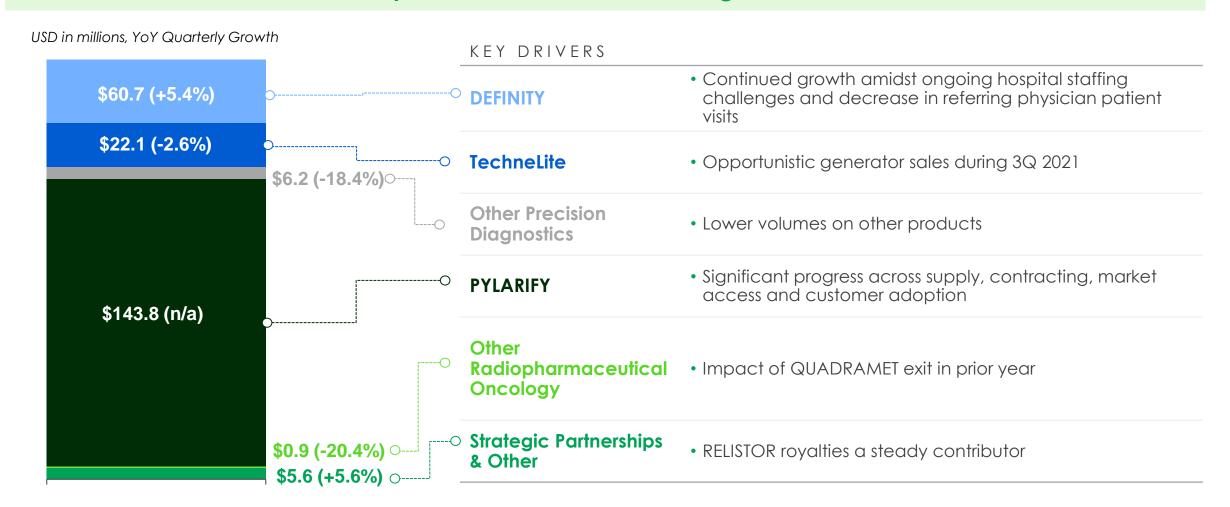


⁽¹⁾ See slide 25 for a reconciliation of GAAP to non-GAAP financials; certain amounts may be subject to rounding.



3Q 2022 Revenue Highlights

Reported: WW \$239.3M, 134.4% growth YoY

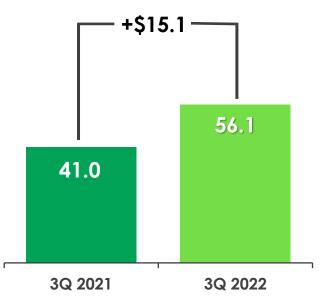




3Q 2022 Operating Expense Highlights

3Q 2022 Adjusted Operating Expense: 23.4% of Net Revenue, +16.7% Favorable YoY





Adjusted Operating Profit



Adjusted Net Income





Strong Resources Provide Financial Flexibility¹

USD in millions



Resources (3Q 2022)

Cash on hand² \$257M

Available revolving credit

\$200M

Three Months Ending September 30

\$M	2021	2022
Cash Provided by Operations	\$4.3	\$93.6
Cash Used in Investing	(\$2.4)	(\$6.1)
Cash Used In Financing	(\$1.7)	(\$2.0)

(1) Certain amounts may be subject to rounding; (2) Cash, cash equivalents and restricted cash at the end of the period was \$258.8M.



4Q 2022 and Updated FY 2022 Financial Guidance¹

The Company guidance for the fourth quarter and updated full year 2022 is as follows:

4Q 2022	Revenue	\$243M - \$247M
Guidance	Adjusted Fully Diluted EPS	\$0.95 - \$0.98
	Prior Revenue ²	\$885M - \$905M
FY 2022 Current Revenue ²		\$915M - \$919M
Guidance	Prior Adjusted Fully Diluted EPS ^{2,3}	\$3.50 - \$3.60
	Current Adjusted Fully Diluted EPS ^{2,3}	\$3.80 - \$3.83

Current Guidance Issued Nov. 3, 2022

(1) On a forward-looking basis, the Company does not provide GAAP income per common share guidance or a reconciliation of adjusted fully diluted EPS to GAAP income per common share because the Company is unable to predict with reasonable certainty business development and acquisition-related expenses, purchase accounting fair value adjustments and any one-time, non-recurring charges. These items are uncertain, depend on various factors, and could be material to results computed in accordance with GAAP. As a result, it is the Company's view that a quantitative reconciliation of adjusted fully diluted EPS on a forward-looking basis is not available without unreasonable effort. (2) Includes \$24M from Novartis cross-license agreement, ~\$0.25 adjusted EPS (3) FY 2022 guidance assumes fully diluted, weighted avg. shares outstanding of approximately 71M, and depreciation and amortization of ~\$12M and ~\$37M, respectively.



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3Q 2022 Key Takeaways



- Record revenue
- Strong earnings and free cash flow generation



- Expanded the market and continued to grow the business
- Firmly established PYLARIFY as the market leading PSMA PET imaging agent of choice for the U.S. prostate cancer community



 Continued to grow the franchise and maintain market leadership

Continue to advance our purpose to

FIND. FIGHT. FOLLOW.

disease to deliver better patient outcomes



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Appendix

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Condensed Consolidated Statement of Operations – 3Q 2022

	Q3 2022		Q3		
(in thousands, except per share data - unaudited)	Amount	% Revenue	Amount	% Revenue	% Increase/ (Decrease)
Revenues	\$239,292	100.0	\$102,073	100.0	134.4
Cost of goods sold	91,859	38.4	59,404	58.2	54.6
Gross profit	147,433	61.6	42,669	41.8	245.5
Operating expenses					
Sales and marketing	25,414	10.6	17,195	16.8	47.8
General and administrative	23,759	9.9	28,550	28.0	(16.8)
Research and development	12,517	5.2	11,252	11.0	11.2
Total operating expenses	61,690	25.8	56,997	55.8	8.2
Operating income (loss)	85,743	35.8	(14,328)	(14.0)	(698.4)
Interest expense	1,626	0.7	1,569	1.5	3.6
Other income	1,101	0.5	3,940	3.9	(72.1)
Income (loss) before income taxes	83,016	34.7	(19,837)	(19.4)	(518.5)
Income tax expense (benefit)	21,784	9.1	(6,422)	(6.3)	(439.2)
Net income (loss)	\$ 61,232	25.6	\$ (13,415)	(13.1)	(556.4)
Net income (loss) per common share - diluted	\$ 0.86		\$ (0.20)		
Weighted-average common shares outstanding - diluted	71,075	- -	67,623	-	



As Adjusted Condensed Consolidated Statement of Operations – 3Q 2022

	Q3 2022		Q3		
(in thousands, except per share data - unaudited)	Amount	% Revenue	Amount	% Revenue	% Increase/ (Decrease)
Revenues	\$239,292	100.0	\$102,073	100.0	134.4
Cost of goods sold	80,999	33.8	50,886	49.9	59.2
Gross profit	158,293	66.2	51,187	50.1	209.2
Operating expenses					
Sales and marketing	23,669	9.9	16,512	16.2	43.3
General and administrative	20,992	8.8	13,952	13.7	50.5
Research and development	11,418	4.8	10,543	10.3	8.3
Total operating expenses	56,079	23.4	41,007	40.2	36.8
Operating income	102,214	42.7	10,180	10.0	904.1
Interest expense	1,626	0.7	1,569	1.5	3.6
Otherincome	1,101	0.5	3,940	3.9	(72.1)
Income before income taxes	99,487	41.6	4,671	4.6	2,029.9
Income tax expense	28,822	12.0	(1,010)	(1.0)	(2,953.7)
Net income	\$ 70,665	29.5	\$ 5,681	5.6	1,143.9
Net income per common share - diluted	\$ 0.99		\$ 0.08		
Weighted-average common shares outstanding - diluted	71,075	- -	69,237	- -	



Condensed Consolidated Statement of Operations – 3Q 2022 (YTD)

	2022		20		
(in thousands, except per share data - unaudited)	Amount	% Revenue	Amount	% Revenue	% Increase/ (Decrease)
Revenues	\$671,895		\$295,646		127.3
Cost of goods sold	257,363		165,859	56.1	55.2
Gross profit	414,532		129,787	43.9	219.4
Operating expenses					
Sales and marketing	73,260	10.9	48,999	16.6	49.5
General and administrative	93,945	14.0	87,865	29.7	6.9
Research and development	39,455	5.9	33,673	11.4	17.2
Total operating expenses	206,660	30.8	170,537	57.7	21.2
Gain on sale of assets	-	-	15,263	5.2	N/A
Operating income (loss)	207,872	30.9	(25,487)	(8.6)	(915.6)
Interest expense	4,604	0.7	6,224	2.1	(26.0)
Gain on extinguishment of debt	-	-	(889)	(0.3)	N/A
Other income	306	0.0	3,209	1.1	(90.5)
Income (loss) before income taxes	202,962	30.2	(34,031)	(11.5)	(696.4)
Income tax expense	55,710	8.3	(2,967)	(1.0)	(1,977.7)
Net income (loss)	\$147,252	21.9	\$ (31,064)	(10.5)	(574.0)
Net income (loss) per common share - diluted	\$ 2.08		\$ (0.46)		
Weighted-average common shares outstanding - diluted	70,669	-	67,409	- -	



As Adjusted Condensed Consolidated Statement of Operations – 3Q 2022 (YTD)

	2022		20		
(in thousands, except per share data - unaudited)	Amount	% Revenue	Amount	% Revenue	% Increase/ (Decrease)
Revenues	\$671,895	100.0	\$295,646	100.0	127.3
Cost of goods sold	226,077	33.6	144,768	49.0	56.2
Gross profit	445,818	66.4	150,878	51.0	195.5
Operating expenses					
Sales and marketing	68,827	10.2	46,849	15.8	46.9
General and administrative	57,191	8.5	42,492	14.4	34.6
Research and development	36,290	5.4	31,940	10.8	13.6
Total operating expenses	162,308	24.2	121,281	41.0	33.8
Operating income	283,510	42.2	29,597	10.0	857.9
Interest expense	4,604	0.7	6,224	2.1	(26.0)
Other income	306	0.0	3,516	1.2	(91.3)
Income before income taxes	278,600	41.5	19,857	6.7	1,303.0
Income tax expense	77,222	11.5	3,093	1.0	2,396.7
Net income	\$201,378	30.0	\$ 16,764	5.7	1,101.3
Net income per common share - diluted	\$ 2.85		\$ 0.24		
Weighted-average common shares outstanding - diluted	70,669	-	68,674	- -	



Reconciliation of GAAP to Non-GAAP Financial Measures

(in thousands, except per share data – unaudited)

Lantheus Holdings, Inc. Reconciliation of GAAP to Non-GAAP Financial Measures

(in thousands, except per share data – unaudited)

	Three Mor Septen		Nine Months Ended September 30,				
	2022		2021		2022		2021
Net income	\$ 61,232	\$	(13,415)	\$	147,252	\$	(31,064)
Stock and incentive plan compensation	8,103		3,867		21,138		11,772
Amortization of acquired intangible assets	8,306		8,374		24,918		19,133
Acquired debt fair value adjustment	_		_		_		(307)
Contingent consideration fair value adjustments	(1,500)		2,600		25,400		28,500
Non-recurring severance related fees	_		(6)		_		522
Non-recurring fees	_		_		(384)		_
Extinguishment of debt	_		_		_		(889)
Gain on sale of assets	_		_		_		(15,263)
Strategic collaboration and license costs	_		_		500		_
Integration costs	_		63		_		93
Acquisition-related costs	169		62		868		726
Impairment of long-lived assets	_		9,540		_		9,540
ARO Acceleration and other related costs	1,287		_		3,087		_
Other	106		7		111		60
Income tax effect of non-GAAP adjustments(a)	(7,038)		(5,411)		(21,512)		(6,059)
Adjusted net income	\$ 70,665	\$	5,681	\$	201,378	\$	16,764
Adjusted net income, as a percentage of revenues	29.5 %		5.6 %		30.0 %		5.7 %

	Three Mor Septem	 	Nine Months Ended September 30,				
	2022	2021		2022	2021		
Net income per share - diluted	\$ 0.86	\$ (0.20)	\$	2.08	\$	(0.46)	
Stock and incentive plan compensation	0.11	0.05		0.30		0.18	
Amortization of acquired intangible assets	0.12	0.12		0.36		0.28	
Acquired debt fair value adjustment	_	_		_		(0.01)	
Contingent consideration fair value adjustments	(0.02)	0.04		0.36		0.42	
Non-recurring severance related fees	_	_		_		0.01	
Non-recurring fees	_	_		(0.01)		_	
Extinguishment of debt	_	_		_		(0.01)	
Gain on sale of assets	_	_		_		(0.23)	
Strategic collaboration and license costs	_	_		0.01		_	
Integration costs	_	_		_		_	
Acquisition-related costs	_	0.01		0.01		0.01	
Impairment of long-lived assets	_	0.14		_		0.14	
ARO Acceleration and other related costs	0.02	_		0.04		_	
Other	_	_		_		_	
Income tax effect of non-GAAP adjustments(a)	(0.10)	(0.08)		(0.30)		(0.09)	
Adjusted net income per share - diluted	\$ 0.99	\$ 0.08	\$	2.85	\$	0.24	
Weighted-average common shares outstanding - diluted	71,075	69,237		70,669		68,674	

⁽a) The income tax effect of the adjustments between GAAP net loss and non-GAAP adjusted net income takes into account the tax treatment and related tax rate that apply to each adjustment in the applicable tax jurisdiction.



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Consolidated Statement of Operations

(in thousands, except per share data – unaudited)

Lantheus Holdings, Inc.

Consolidated Statements of Operations

(in thousands, except per share data – unaudited)

	Three Months Ended September 30,				Nine Months Ended September 30,			
		2022		2021		2022		2021
Revenues	\$	239,292	\$	102,073	\$	671,895	\$	295,646
Cost of goods sold		91,859		59,404		257,363		165,859
Gross profit		147,433		42,669		414,532		129,787
Operating expenses								
Sales and marketing		25,414		17,195		73,260		48,999
General and administrative		23,759		28,550		93,945		87,865
Research and development		12,517		11,252		39,455		33,673
Total operating expenses		61,690		56,997		206,660		170,537
Gain on sale of assets		_						15,263
Operating income (loss)		85,743		(14,328)		207,872		(25,487)
Interest expense		1,626		1,569		4,604		6,224
Gain on extinguishment of debt		_		_		_		(889)
Other income		1,101		3,940		306		3,209
Income (loss) before income taxes		83,016		(19,837)		202,962		(34,031)
Income tax expense (benefit)		21,784		(6,422)		55,710		(2,967)
Net income (loss)	\$	61,232	\$	(13,415)	\$	147,252	\$	(31,064)
Net income (loss) per common share:								
Basic	\$	0.89	\$	(0.20)	\$	2.15	\$	(0.46)
Diluted	\$	0.86	\$	(0.20)	\$	2.08	\$	(0.46)
Weighted-average common shares outstanding:								
Basic		68,756		67,623		68,482		67,409
Diluted		71,075	_	67,623		70,669		67,409



Consolidated Segment Revenues Analysis

(in thousands – unaudited)

Lantheus Holdings, Inc. Consolidated Revenues Analysis

(in thousands – unaudited)

	Three Months Ended September 30,						Nine Months Ended September 30,					
		2022	2021		% Change	2022		2021		% Change		
DEFINITY	\$	60,740	\$	57,636	5.4 %	\$	181,374	\$	173,448	4.6 %		
TechneLite		22,094		22,680	(2.6)%		64,139		69,252	(7.4)%		
Other precision diagnostics		6,175		7,563	(18.4)%		16,803		21,289	(21.1)%		
Total precision diagnostics		89,009		87,879	1.3 %		262,316		263,989	(0.6)%		
PYLARIFY		143,754		7,724	N/A		366,763	П	7,997	N/A		
Other radiopharmaceutical oncology		928		1,166	(20.4)%		3,183		5,206	(38.9)%		
Total radiopharmaceutical oncology		144,682		8,890	1,527.5 %		369,946		13,203	2702.0 %		
Strategic Partnerships and other revenue		5,601		5,304	5.6 %		39,633		18,454	114.8 %		
Total revenues	\$	239,292	\$	102,073	134.4 %	\$	671,895	\$	295,646	127.3 %		



Reconciliation of Free Cash Flow

(in thousands – unaudited)

Lantheus Holdings, Inc. Reconciliation of Free Cash Flow

(in thousands – unaudited)

	 Three Mor Septem	 	Nine Months Ended September 30,				
	2022	2021		2022		2021	
Net cash provided by operating activities	\$ 93,568	\$ 4,340	\$	176,429	\$	40,027	
Capital expenditures	(6,090)	(2,420)		(13,623)		(7,596)	
Free cash flow	\$ 87,478	\$ 1,920	\$	162,806	\$	32,431	
Net cash (used in) provided by investing activities	\$ (6,090)	\$ (2,420)	\$	(11,823)	\$	8,227	
Net cash used in financing activities	\$ (1,959)	\$ (1,726)	\$	(6,149)	\$	(37,232)	



Condensed Consolidated Balance Sheet

(in thousands – unaudited)

Lantheus Holdings, Inc. Condensed Consolidated Balance Sheets

(in thousands – unaudited)

	Se	eptember 30, 2022	December 31, 2021		
Assets					
Current assets					
Cash and cash equivalents	\$	257,259	\$	98,508	
Accounts receivable, net		197,276		89,336	
Inventory		34,793		35,129	
Other current assets		12,570		12,818	
Total current assets		501,898		235,791	
Property, plant and equipment, net		120,826		116,772	
Intangibles, net		323,591		348,510	
Goodwill		61,189		61,189	
Deferred tax assets, net		46,806		62,764	
Other long-term assets		41,628		38,758	
Total assets	\$	1,095,938	\$	863,784	
Liabilities and stockholders' equity					
Current liabilities					
Current portion of long-term debt and other borrowings	\$	15,372	\$	11,642	
Accounts payable		30,135		20,787	
Accrued expenses and other liabilities		190,477		58,068	
Total current liabilities		235,984		90,497	
Asset retirement obligations		23,358		20,833	
Long-term debt, net and other borrowings		152,057		163,121	
Other long-term liabilities		46,489		124,894	
Total liabilities		457,888		399,345	
Total stockholders' equity		638,050		464,439	
Total liabilities and stockholders' equity	\$	1,095,938	\$	863,784	



Strategic Partnerships Across Our Portfolio



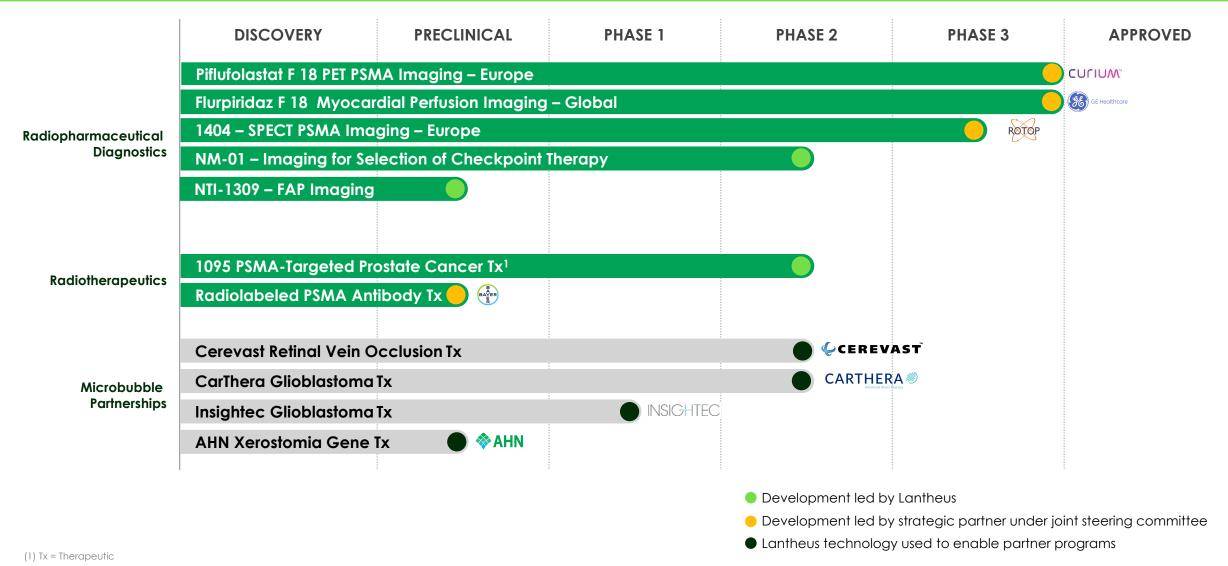








Robust Pipeline with Promising Value Drivers



LANTHEUS