

Third Quarter 2020 Financial Results

November 5, 2020



Safe Harbor Statements

Cautionary Statement Regarding Forward-Looking Statements

This document contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, as amended, that are subject to risks and uncertainties and are made pursuant to the safe harbor provisions of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements may be identified by their use of terms such as "anticipate." "believe." "confident." "could." "estimate." "expect." "intend," "may," "plan," "predict," "project," "target," "will" and other similar terms. Such forward-looking statements are based upon current plans, estimates and expectations that are subject to risks and uncertainties that could cause actual results to materially differ from those described in the forward-looking statements. The inclusion of forward-looking statements should not be regarded as a representation that such plans, estimates and expectations will be achieved. Readers are cautioned not to place undue reliance on the forward-looking statements contained herein, which speak only as of the date hereof. The Company undertakes no obligation to publicly update any forward-looking statement, whether as a result of new information, future developments or otherwise, except as may be required by law. Risks and uncertainties that could cause our actual results to materially differ from those described in the forward-looking statements include: (i) the impact of the global COVID-19 pandemic on our business, financial conditions or prospects, or on the timing and enrollment of our clinical trials; (ii) continued market expansion and penetration for our commercial products, particularly DEFINITY®, in the face of segment competition and potential generic competition as a result of patent and regulatory exclusivity expirations; (iii) the global Molybdenum-99 supply; (iv) our products manufactured at Jubilant HollisterStier and our plans to develop a modified formulation of DEFINITY with Samsung Biologics; (v) our efforts in new product development, including for PyL, the Progenics prostate cancer diagnostic imaging agent, including our ability to obtain FDA approval of PyL in 2021, and new clinical applications for our products; (vi) our dependence upon third parties for the manufacture and supply of PyL and the timing of that manufacturing capacity becoming available; (vii) the continued integration of the Progenics product and product candidate portfolio following the consummation of the Progenics transaction; (viii) our capacity to use in-house manufacturing; and (ix) our ability to commercialize our products in new ex-U.S. markets; (x) the expected timing for commercialization of products we or our strategic partners may develop, including flurpiridaz F 18; (xi) our ability to develop highly contextualized assessments of disease burden using PSMA Al and (xii) the risk and uncertainties discussed in our filings with the Securities and Exchange Commission (including those described in the Risk Factors section in our Annual Reports on Form 10-K and our Quarterly Reports on Form 10-Q)

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Non-GAAP Financial Measures

The Company uses non-GAAP financial measures, such as adjusted net income and its line components; adjusted net income per share - fully diluted; and free cash flow. The Company's management believes that the presentation of these measures provides useful information to investors. These measures may assist investors in evaluating the Company's operations, period over period. However, these measures may exclude items that may be highly variable, difficult to predict and of a size that could have a substantial impact on the Company's reported results of operations for a particular period. Management uses these and other non-GAAP measures internally for evaluation of the performance of the business, including the allocation of resources and the evaluation of results relative to employee performance compensation targets. Investors should consider these non-GAAP measures only as a supplement to, not as a substitute for or as superior to, measures of financial performance prepared in accordance with GAAP.





- Q3 Financial Update
- Closing Remarks
- **4** Q&A

COVID-19 Response



Our top priority is the health and safety of our employees, our communities, and the patients and customers we serve

Lantheus products deemed essential

Products continually manufactured and shipped daily from Lantheus campus

Liquidity remains strong due to prudent management of expenses

- Solidified liquidity to navigate uncertainty of the COVID-19 pandemic and beyond
- Implemented short-term expense controls

Donated 10,000 pieces of PPE

 Including masks, gowns, and gloves to meet the urgent needs of healthcare workers on the front lines



Diversified portfolio of precision diagnostics and radiopharmaceutical therapeutics position the company for sustainable and diversified revenue growth



Submitted NDA for PyL



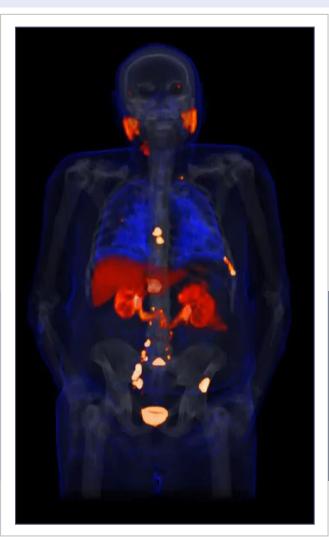
Signed partnership with Insightec to expand our microbubble franchise



Entered into new strategic partnerships with major pharmaceutical companies for both PyL and artificial intelligence software

Prostate Cancer PET Imaging: Large Addressable Market of ~\$500M

PyL NDA Submitted to FDA on September 29, 2020



Status of New Drug Application (NDA)

- Submitted on September 29, 2020 with request for Priority Review
 - Priority Review: 6-months from time of acceptance, if granted
 - Standard Review: 10-months from time of acceptance
- Expect to receive notification from FDA confirming acceptance of the filing for review by early December 2020

Prostate Cancer Statistics¹

- 192,000 new cases of prostate cancer each year
- 3.2M men annually in the US impacted by prostate cancer

Prostate Cancer PET Imaging Addressable Market²

- 130K annual PET scan potential based on an incidence of ~50K men with biochemical recurrence in addition to ongoing imaging in the prevalent population
- ~\$500M annual prostate cancer PET imaging market potential

⁽¹⁾ National Cancer Institute. SEER Cancer Stat Facts: Prostate Cancer. Accessed at https://seer.cancer.gov/statfacts/html/prost.html on March 15, 2019. (2) Addressable market based on: current management estimates, internal data and observed market price.

PyL: Strong Diagnostic Performance Across Prostate Cancer Disease Continuum

| | | PPV ¹ for the detection of tumor in the prostate gland ² | PPV for the detection of pelvic lymph nodes (LN) lesions | PPV for the detection of extra pelvic metastatic lesions (LN, bone, soft tissues) |
|-----------------------------|---|--|--|--|
| OSPREY cohort A N=252 | High risk prostate cancer | 100% | 78-91% | NA |
| OSPREY cohort B N=93 | Recurrent/metastatic prostate cancer with presumptive radiologic evidence on conventional imaging and feasible for biopsy | NA | 75-94% | 83-86% |
| CONDOR N=208 | Biochemical recurrence of prostate cancer with negative or equivocal baseline imaging | 75-83% | 67-73% | 67-70% |

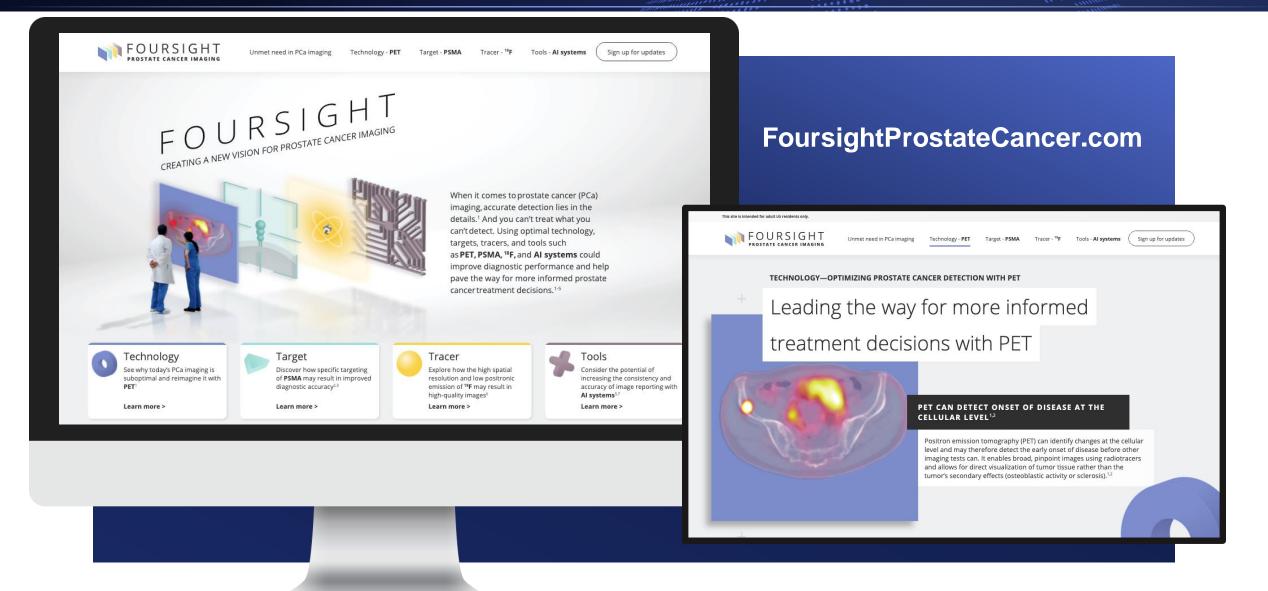
Administered in ~3,500 patients with prostate cancer globally

2 pivotal studies (OSPREY and CONDOR, N~600) Company- or investigatorsponsored studies (N~900)

Clinical use reported in the literature (N~2,000)

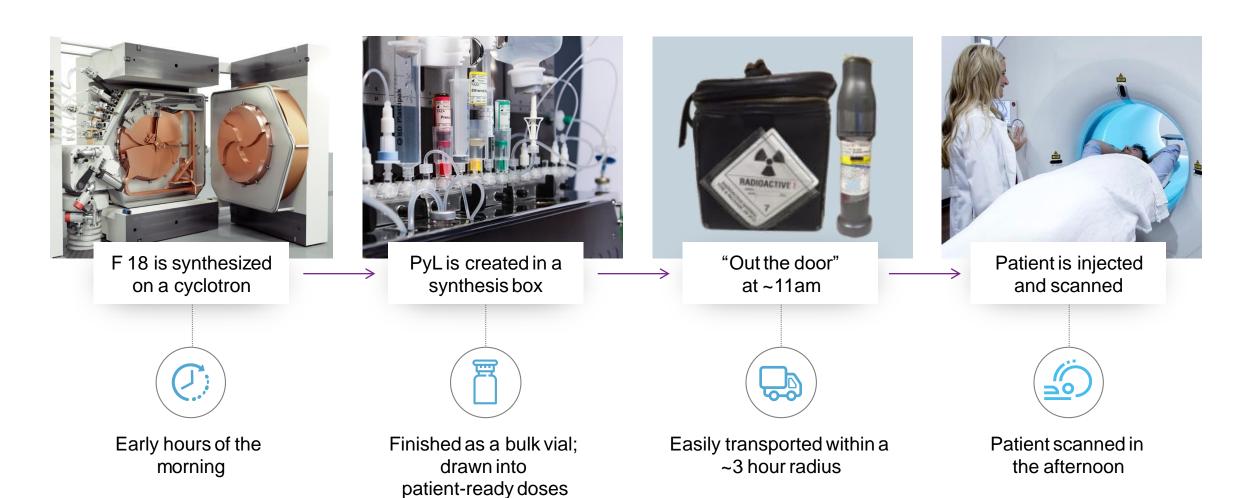
⁽¹⁾ Positive Predictive Value; (2) There was no pathology data for four patients and indeterminate histopathology results for one patient, N=247.

PSMA Imaging Awareness Website Launched



PyL Manufacturing and Distribution Process

Batch Process Produces a Large Quantity of Doses When Compared to a Generator-Driven Process



VIALMIX® RFID activation device for DEFINITY

NOW APPROVED



Next generation activation device designed specifically for DEFINITY & DEFINITY RT

(DEFINITY RT, our modified formulation product candidate, not yet FDA approved)

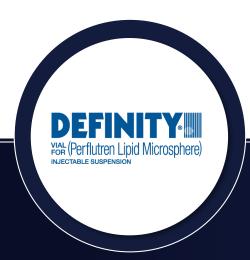


Radio-frequency identification (RFID) technology ensures reproducible activation of DEFINITY and reduces risks related to operator or medication errors



Produces consistent size and number of DEFINITY microbubbles

Key Commercial Products









- Steady sequential recovery
- Two year average growth rate in low teens

- 13.6% sequential growth
- Steady molybdenum-99m supply

- Continues to be negatively impacted by limited utilization of inhospital respiratory products as a result of COVID-19 transmission concerns
- Encouraged by continued utilization despite ongoing hospital access limitations
- Establishing plans to enhance commercial capabilities to drive awareness
- Optimizing our iodine manufacturing network

The Latest Strategic Partnerships Across Our Portfolio



Clinical supply agreements with both Regeneron and Bayer to use PyL to assess PSMA expression levels in their respective clinical trials for prostate cancer therapeutics

Deal terms include a supply price



GE Healthcare

FDA 510(k) of the artificial intelligence enabled automated bone scan index (aBSI) on GE's Precision Healthcare System for assisting the evaluation of prostate cancer bone metastases

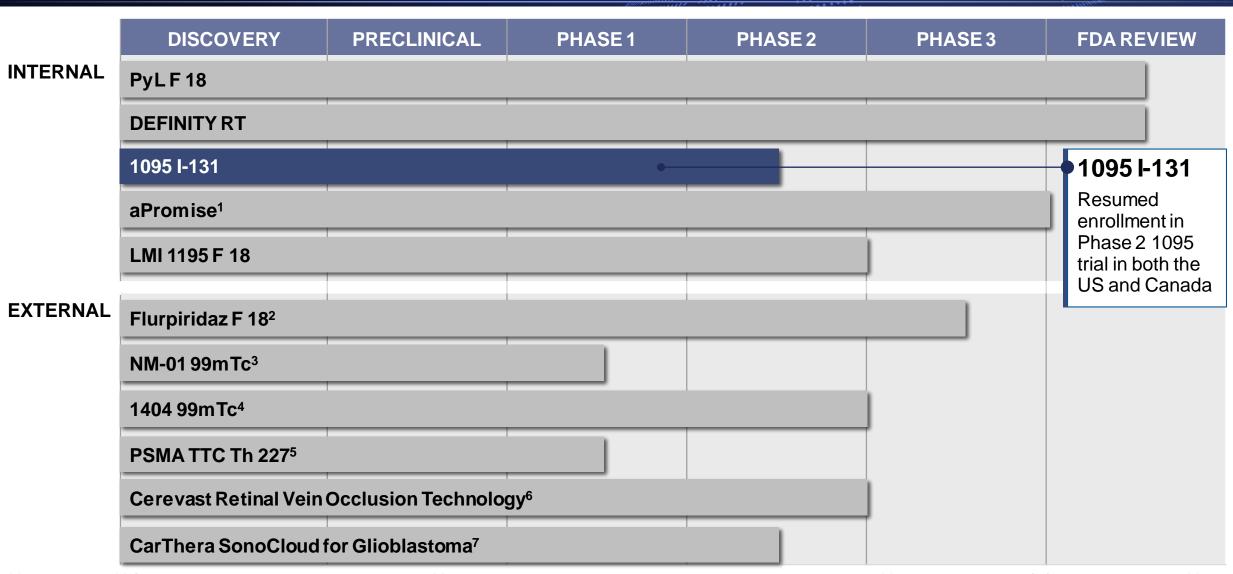
Deal terms not disclosed

INSIGHTEC®

Strategic collaboration for use of microbubbles in combination with MR-guided Focused Ultrasound treatment for glioblastoma

Deal terms include a transfer price and royalties

Robust Pipeline with Promising Value Drivers



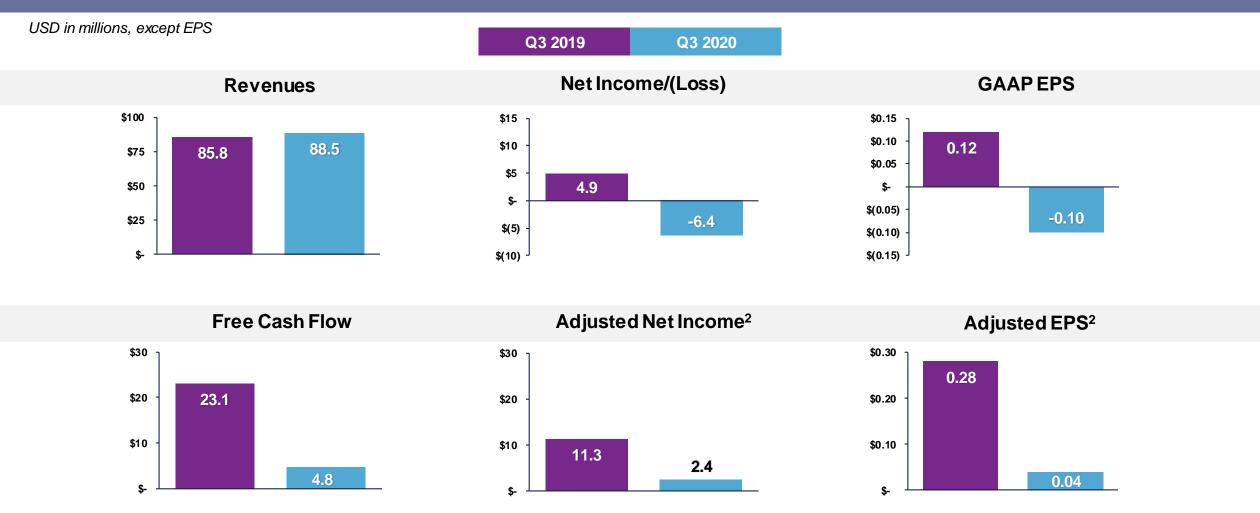
⁽¹⁾ Medical Device; (2) GE Healthcare is conducting the second Phase 3 study; (3) PDL1 tracer with ongoing Phase 1 clinical development conducted by NanoMab; (4) Licensed in Europe by ROTOP and in Japan by FUJI; (5) Clinical development program conducted by Bayer; (6) Clinical development program conducted by CarThera.



- 1 Q3 Highlights & Business Update
- Financial Update
- Closing Remarks
- (4) Q&A

Financial Highlights¹

Cash and cash equivalents at 9/30/2020: \$88M

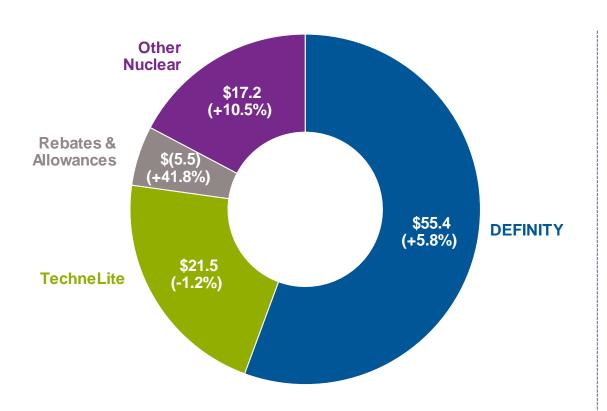


⁽¹⁾ See supplemental information at www.lantheus.com. (2) See slide 25-26 for a reconciliation of GAAP to non-GAAP financials.

Revenue Highlights

Reported: WW \$88.5 million, 3.2% growth YoY

USD in millions, YoY Quarterly Growth



KEY DRIVERS

Volume growth continues with procedure volumes
Two year average growth rate in low to midteens

TechneLite • Continued volume growth from Q2 2020

Other Nuclear¹

- Growth driven by newly acquired assets
- Xenon continued to be impacted by COVID-19 related issues

⁽¹⁾ Other Nuclear includes: Xenon, NeuroLite, CardioLite, RELISTOR (royalty), AZEDRA and all other.

Condensed Consolidated Statement of Operations

| | Q3 : | Q3 2020 | | Q3 2019 | | | |
|---|------------|-----------|-----------|-----------|---------------------------|--|--|
| (in thousands, except per share data - unaudited) | Amount | % Revenue | Amount | % Revenue | % Increase/ (Decrease) | | |
| Revenues | \$ 88,544 | 100.0 | \$ 85,776 | 100.0 | 3.2 | | |
| Cost of goods sold | 52,284 | 59.0 | 44,187 | 51.5 | 18.3 | | |
| Gross profit | 36,260 | 41.0 | 41,589 | 48.5 | (12.8) | | |
| Operating expenses | | _ | | | | | |
| Sales and marketing | 11,609 | 13.1 | 10,151 | 11.8 | 14.4 | | |
| General and administrative | 18,217 | 20.6 | 18,061 | 21.1 | 0.9 | | |
| Research and development | 11,684 | 13.2 | 4,860 | 5.7 | 140.4 | | |
| Total operating expenses | 41,510 | 46.9 | 33,072 | 38.6 | 25.5 | | |
| Operating (loss) income | (5,250) | (5.9) | 8,517 | 9.9 | (161.6) | | |
| Interest expense | 2,808 | 3.2 | 2,356 | 2.7 | 19.2 | | |
| Other (income) loss | (596) | (0.7) | 804 | 0.9 | (174.1) | | |
| (Loss) income before income taxes | (7,462) | (8.4) | 5,357 | 6.2 | (239.3) | | |
| Income tax (benefit) expense | (1,076) | (1.2) | 501 | 0.6 | (314.8) | | |
| Net (loss) income | \$ (6,386) | (7.2) | \$ 4,856 | 5.7 | (231.5) | | |
| Net (loss) income per common share - diluted | \$ (0.10) | | \$ 0.12 | | | | |
| Weighted-average common shares outstanding - diluted | 66,820 | _ | 40,286 | _ | | | |
| | | - | | | | | |
| Adjusted net income | \$ 2,418 | 2.7 | \$ 11,253 | 13.1 | (78.5) | | |
| Adjusted net (loss) income per common share - diluted | 0.04 | | 0.28 | | (87.1) | | |
| Weighted-average common shares outstanding - diluted | 67,006 | | 40,286 | | | | |



- 1 Q3 Highlights & Business Update
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Key Takeaways for Q3 2020











PyL NDA submitted September 2020

Prostate cancer PET imaging presents a large addressable market of ~\$500M

Entered into several strategic partnerships across our portfolio Resumed new patient enrollment in our Phase 2 1095 trial in the US and Canada Steady financial recovery led by DEFINITY sales and synergy capture

Strong liquidity position





- Financial Update
- Closing Remarks
- 4 Q&A





FIND > FIGHT > FOLLOW



Appendix



Consolidated Statement of Operations (in thousands, except per share data – unaudited)

| | Three Months Ended September 30, | | | | Nine Months Ended September 30, | | | |
|---|-------------------------------------|---------|----|--------|------------------------------------|----------|----|---------|
| | | 2020 | | 2019 | | 2020 | | 2019 |
| Revenues | \$ | 88,544 | \$ | 85,776 | \$ | 245,258 | \$ | 257,991 |
| Cost of goods sold | | 52,284 | | 44,187 | | 145,148 | | 127,745 |
| Gross profit | | 36,260 | | 41,589 | | 100,110 | | 130,246 |
| Operating expenses | | | | | | | | |
| Sales and marketing | | 11,609 | | 10,151 | | 28,044 | | 31,496 |
| General and administrative | | 18,217 | | 18,061 | | 55,586 | | 43,943 |
| Research and development | | 11,684 | | 4,860 | | 20,150 | | 15,584 |
| Total operating expenses | | 41,510 | | 33,072 | | 103,780 | | 91,023 |
| Operating (loss) income | | (5,250) | | 8,517 | | (3,670) | | 39,223 |
| Interest expense | | 2,808 | | 2,356 | | 6,668 | | 11,491 |
| Loss on extinguishment of debt | | _ | | _ | | _ | | 3,196 |
| Other (income) loss | | (596) | | 804 | | (1,702) | | (1,695) |
| (Loss) income before income taxes | \$ | (7,462) | \$ | 5,357 | \$ | (8,636) | \$ | 26,231 |
| Income tax (benefit) expense | | (1,076) | | 501 | | 1,425 | | 5,014 |
| Net (loss) income | \$ | (6,386) | \$ | 4,856 | \$ | (10,061) | \$ | 21,217 |
| Net (loss) income per common share: | | | | | | | | |
| Basic | \$ | (0.10) | \$ | 0.12 | \$ | (0.20) | \$ | 0.55 |
| Diluted | \$ | (0.10) | \$ | 0.12 | \$ | (0.20) | \$ | 0.53 |
| Weighted-average common shares outstanding: | | | | | | | | |
| Basic | | 66,820 | | 39,123 | _ | 49,858 | | 38,901 |
| Diluted | | | | | | | | |
| | | 66,820 | | 40,286 | _ | 49,858 | _ | 40,123 |

Consolidated Segment Revenues Analysis (in thousands – unaudited)

| | Т | hree Months End September 30, | led | Nine Months Ended September 30, | | | | | |
|------------------------|-----------|----------------------------------|----------|------------------------------------|-----------|----------|--|--|--|
| | 2020 | 2019 | % Change | 2020 | 2019 | % Change | | | |
| United States | | | | | | | | | |
| DEFINITY | \$ 53,792 | \$ 50,917 | 5.6 % | \$ 148,346 | \$154,099 | (3.7)% | | | |
| TechneLite | 17,652 | 18,281 | (3.4)% | 52,599 | 55,204 | (4.7)% | | | |
| Other nuclear | 11,571 | 9,355 | 23.7 % | 26,437 | 28,006 | (5.6)% | | | |
| Rebates and allowances | (5,540) | (3,903) | 41.9 % | (13,763) | (12,035) | 14.4 % | | | |
| Total United States | 77,475 | 74,650 | 3.8 % | 213,619 | 225,274 | (5.2)% | | | |
| <u>International</u> | | | | | | | | | |
| DEFINITY | 1,637 | 1,478 | 10.8 % | 4,239 | 4,036 | 5.0 % | | | |
| TechneLite | 3,837 | 3,466 | 10.7 % | 10,897 | 10,794 | 1.0 % | | | |
| Other nuclear | 5,596 | 6,186 | (9.5)% | 16,507 | 17,901 | (7.8)% | | | |
| Rebates and allowances | (1) | (4) | (75.0)% | (4) | (14) | (71.4)% | | | |
| Total International | 11,069 | 11,126 | (0.5)% | 31,639 | 32,717 | (3.3)% | | | |
| <u>Worldwide</u> | | | | | | | | | |
| DEFINITY | 55,429 | 52,395 | 5.8 % | 152,585 | 158,135 | (3.5)% | | | |
| TechneLite | 21,489 | 21,747 | (1.2)% | 63,496 | 65,998 | (3.8)% | | | |
| Other nuclear | 17,167 | 15,541 | 10.5 % | 42,944 | 45,907 | (6.5)% | | | |
| Rebates and allowances | (5,541) | (3,907) | 41.8 % | (13,767) | (12,049) | 14.3 % | | | |
| Total Revenues | \$ 88,544 | \$ 85,776 | 3.2 % | \$ 245,258 | \$257,991 | (4.9)% | | | |

Reconciliation of GAAP to Non-GAAP Financial Measures

(in thousands, except per share data – unaudited)

| | Three Months Ended September 30, | | | | | Nime Months Ended September 30, | | | | |
|--|-------------------------------------|---------|----|---------|----|------------------------------------|----|---------|--|--|
| | = | 2020 | = | 2019 | = | 2020 | | 2019 | | |
| Net (loss) income | \$ | (6,386) | \$ | 4,856 | \$ | (10,061) | \$ | 21,217 | | |
| Stock and incentive plan compensation | | 3,992 | | 3,423 | | 10,452 | | 9,580 | | |
| Amortization of acquired intangible assets | | 4,768 | | 451 | | 6,087 | | 1,353 | | |
| Acquired debt fair value adjustment | | (385) | | _ | | (385) | | _ | | |
| Contingent consideration fair value adjustments | | 800 | | _ | | 800 | | _ | | |
| Non-recurring refinancing related fees | | _ | | _ | | 460 | | _ | | |
| Extinguishment of debt | | _ | | _ | | _ | | 3,196 | | |
| Strategic collaboration and license costs | | _ | | _ | | _ | | 300 | | |
| Integration costs | | 855 | | _ | | 4,428 | | _ | | |
| Acquisition-related costs | | 1,593 | | 5,176 | | 10,522 | | 5,176 | | |
| Impairment of long-lived assets | | _ | | _ | | 7,275 | | _ | | |
| Other | | _ | | _ | | (75) | | _ | | |
| Income tax effect of non-GAAP adjustments[1] | | (2,819) | _ | (2,653) | _ | (8,265) | _ | (7,449) | | |
| Adjusted net income | \$ | 2,418 | \$ | 11,253 | \$ | 21,238 | \$ | 33,373 | | |
| Adjusted net income, as a percentage of revenues | _ | 2.7 % | _ | 13.1 % | _ | 8.7 % | _ | 12.9 % | | |

| | Three Months Ended September 30, | | | Nime Months Ended September 30, | | | | |
|---|-------------------------------------|--------|----|------------------------------------|----|--------|----|--------|
| | 2020 | | | 2019 | | 2020 | | 2019 |
| Net (loss) income per share - diluted | \$ | (0.10) | \$ | 0.12 | \$ | (0.20) | \$ | 0.53 |
| Stock and incentive plan compensation | | 0.06 | | 0.08 | | 0.21 | | 0.24 |
| Amortization of acquired intangible assets | | 0.08 | | 0.01 | | 0.12 | | 0.03 |
| Acquired debt fair value adjustment | | (0.01) | | _ | | (0.01) | | _ |
| Contingent consideration fair value adjustments | | 0.01 | | _ | | 0.01 | | _ |
| Non-recurring refinancing related fees | | _ | | _ | | 0.01 | | _ |
| Extinguishment of debt | | _ | | _ | | _ | | 0.08 |
| Strategic collaboration and license costs | | _ | | _ | | _ | | 0.01 |
| Integration costs | | 0.01 | | _ | | 0.09 | | _ |
| Acquisition-related costs | | 0.02 | | 0.13 | | 0.21 | | 0.12 |
| Impairment of long-lived assets | | _ | | _ | | 0.14 | | _ |
| Income tax effect of non-GAAP adjustments[1] | _ | (0.03) | _ | (0.06) | | (0.16) | | (0.18) |
| Adjusted net income per share - diluted | \$ | 0.04 | \$ | 0.28 | \$ | 0.42 | \$ | 0.83 |
| Weighted-average common shares outstanding - | | 67,006 | | 40,286 | | 50,210 | | 40,123 |

(b) Diluted shares may differ for non-GAAP measures as compared to GAAP due to a GAAP net loss position

⁽a) The income tax effect of the adjustments between GAAP net (loss) income and non-GAAP adjusted net income takes into account the tax treatment and related tax rate that apply to each adjustment in the applicable tax jurisdiction.

Reconciliation of Free Cash Flow (in thousands – unaudited)

| | Three Months Ended September 30, | | | | | Nine Months Ended September 30, | | | | | |
|---|-------------------------------------|---------|----|---------|----|------------------------------------|----|----------|--|--|--|
| | 2020 | | | 2019 | | 2020 | | 2019 | | | |
| Net cash provided by operating activities | \$ | 8,575 | \$ | 26,442 | \$ | 15,827 | \$ | 57,963 | | | |
| Capital expenditures | | (3,736) | | (3,336) | | (8,689) | | (17,320) | | | |
| Free cash flow | \$ | 4,839 | \$ | 23,106 | \$ | 7,138 | \$ | 40,643 | | | |

Condensed Consolidated Balance Sheet (in thousands – unaudited)

| | September 30, 2020 | | | ecember 31, 2019 |
|--|-----------------------|---------|----|---------------------|
| Assets | | | | |
| Current assets | | | | |
| Cash and cash equivalents | \$ | 87,994 | \$ | 92,919 |
| Accounts receivable, net | | 49,206 | | 43,529 |
| Inventory | | 37,623 | | 29,180 |
| Other current assets | | 9,709 | | 7,283 |
| Total current assets | | 184,532 | | 172,911 |
| Property, plant and equipment, net | | 122,381 | | 116,497 |
| Intangibles, net | | 384,747 | | 7,336 |
| Goodwill | | 57,765 | | 15,714 |
| Deferred tax assets, net | | 69,345 | | 71,834 |
| Other long-term assets | | 60,824 | | 21,627 |
| Total assets | \$ | 879,594 | \$ | 405,919 |
| Liabilities and stockholders' equity | | | | |
| Current liabilities | | | | |
| Current portion of long-term debt and other borrowings | \$ | 18,138 | \$ | 10,143 |
| Accounts payable | | 24,070 | | 18,608 |
| Accrued expenses and other liabilities | | 39,792 | | 37,360 |
| Total current liabilities | | 82,000 | | 66,111 |
| Asset retirement obligations | | 13,962 | | 12,883 |
| Long-term debt, net and other borrowings | | 204,669 | | 183,927 |
| Other long-term liabilities | | 65,384 | | 28,397 |
| Total liabilities | | 366,015 | | 291,318 |
| Total stockholders' equity | | 513,579 | | 114,601 |
| Total liabilities and stockholders' equity | \$ | 879,594 | \$ | 405,919 |

OSPREY and CONDOR: Safety of 18F-DCFPyL in All Subjects

| Preferred Term | All Subjects N=593 n (%) |
|--------------------------------------|--------------------------------|
| Any treatment-emergent Adverse Event | 30 (5.1) |
| Headache | 9 (1.5) |
| Dysgeusia | 9 (1.3) |
| Fatigue | 4 (0.7) |
| Dizziness | 1 (0.2) |
| Hyperaesthesia | 1 (0.2) |
| Migraine | 1 (0.2) |
| Visual field defect | 1 (0.2) |
| Application site rash | 1 (0.2) |
| Chest discomfort | 1 (0.2) |
| Feeling abnormal | 1 (0.2) |
| Injection site pain | 1 (0.2) |
| Arthralgia | 1 (0.2) |
| Muscular weakness | 1 (0.2) |
| Pain in extremity | 1 (0.2) |
| Rash | 1 (0.2) |
| Dry skin | 1 (0.2) |
| Rash generalized | 1 (0.2) |
| Dehydration | 1 (0.2) |
| Dysuria | 1 (0.2) |
| Vertigo | 1 (0.2) |
| Hypersensitivity | 1 (0.2) |
| Disorientation | 1 (0.2) |

- 30 (5.1%) patients experienced at least one treatment-emergent adverse event
- The most frequently reported adverse events (>0.5%) were headache, dysgeusia, and fatigue
- Hypersensitivity reaction was the single drug related Grade 3 adverse events reported in one patient with significant history of allergic reactions



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