Reconciliation of GAAP to Non-GAAP Financial Measures

(in thousands, except per share data – unaudited)

Three Months Ended June 30, 2025 June 30, 2024 Non-GAAP Non-GAAP <u>GAA</u>P GAAP Adjustments Adjusted Adjustments Adjusted Revenues 378,045 378,045 394,091 394,091 Cost of goods sold (a) 137,034 (14,451)122,583 138,317 (13,671)124,646 Gross profit 241,011 14,451 255,462 255,774 13,671 269,445 Operating expenses Sales and marketing (b) 41,041 45,035 41,959 (4,631)36,410 (3,076)General and administrative (c) 66,515 (29,126)37,389 47,409 (10,684)36,725 Research and development (d) 45,489 (16,398)29,091 60,601 (40,956)19,645 Total operating expenses 153,045 (50,155)102,890 153,045 (54,716)98,329 Operating income 87,966 64,606 152,572 102,729 68,387 171,116 Interest expense 4,917 4,917 4,862 4,862 Investment in equity securities - unrealized (gain) loss (14,573)14,531 (42)22.537 (22,537)(9,044)Other income (6,895)(6,895)(9,044)50,075 84,374 90,924 175,298 Income before income taxes 104,517 154,592 Income tax expense (e) 25,762 18,206 43,968 22,301 26,158 48,459 Net income \$ 78,755 31,869 110,624 62,073 64,766 126,839 Net income per common share - diluted \$ 1.12 \$ \$ 1.57 0.88 1.80 Weighted-average common shares outstanding diluted 70,312 70,312 70,601 70,601 4,591 4,591 Depreciation expense 5,136 5,136 7,972 \$ 7,972 10,122 \$ 10,122 Amortization expense

- (a) Includes stock and incentive plan compensation, amortization of acquired intangible assets, acquisition, integration and divestiture-related costs, and other non-recurring charges.
- (b) Includes stock and incentive plan compensation, acquisition, integration and divestiture-related costs, and other non-recurring charges.
- (c) Includes stock and incentive plan compensation, acquisition, integration and divestiture-related costs, contingent consideration fair value adjustments, campus consolidation costs, and other non-recurring charges.
- (d) Includes stock and incentive plan compensation, strategic collaboration and license costs, and acquisition, integration and divestiture-related costs.
- (e) The income tax effect of the adjustments between GAAP net income and non-GAAP adjusted net income takes into account the tax treatment and related tax rate that apply to each adjustment in the applicable tax jurisdiction.

Reconciliation of GAAP to Non-GAAP Financial Measures (Continued)

(in thousands, except per share data – unaudited

Year Ended

	Y 20 2025											
	_		JL	ine 30, 2025	NI	on-GAAP			Ju	ne 30, 2024	NI	on-GAAP
		GAAP	A	djustments		on-GAAP Adjusted		GAAP	Ac	djustments		on-GAAP Adjusted
Revenues	\$	750,809		- J	\$	750,809	\$	764,066		- y	\$	764,066
Cost of goods sold (a)		272,098		(26,354)		245,744		266,446		(26,234)		240,212
Gross profit		478,711		26,354		505,065		497,620		26,234		523,854
Operating expenses												
Sales and marketing (b)		83,544		(8,378)		75,166		90,581		(5,868)		84,713
General and administrative (c)		123,331		(46,672)		76,659		95,304		(20,043)		75,261
Research and development (d)		81,803		(25,393)		56,410		108,625		(71,153)		37,472
Total operating expenses		288,678		(80,443)		208,235		294,510		(97,064)		197,446
Gain on sale of assets								6,254		(6,254)		
Operating income		190,033		106,797		296,830		209,364		117,044		326,408
Interest expense		9,721		_		9,721		9,721		_		9,721
Investment in equity securities - unrealized loss												
(gain)		289		(331)		(42)		(38,167)		38,167		_
Other income	_	(21,023)	_	4,727		(16,296)		(17,832)				(17,832)
Income before income taxes		201,046		102,401		303,447		255,642		78,877		334,519
Income tax expense (e)		49,346		34,002		83,348		62,503		26,859		89,362
Net income	\$	151,700	\$	68,399	\$	220,099	\$	193,139	\$	52,018	\$	245,157
Net income per common share - diluted	\$	2.14			\$	3.10	\$	2.74			\$	3.48
Weighted-average common shares outstanding - diluted		70,896		_		70,896		70,364		_		70,364
Depreciation expense	\$	10,623	\$	_	\$	10,623	\$	9,997	\$	_	\$	9,997
Amortization expense	\$	15,987	\$	_	\$	15,987	\$	20,053	\$	_	\$	20,053

- (a) Includes stock and incentive plan compensation, amortization of acquired intangible assets, acquisition, integration and divestiture-related costs, and other non-recurring charges.
- (b) Includes stock and incentive plan compensation, acquisition, integration and divestiture-related costs, and other non-recurring charges.
- (c) Includes stock and incentive plan compensation, acquisition, integration and divestiture-related costs, contingent consideration fair value adjustments, campus consolidation costs, and other non-recurring charges.
- (d) Includes stock and incentive plan compensation, strategic collaboration and license costs, acquisition, integration and divestiture-related costs, and other non-recurring charges.
- (e) The income tax effect of the adjustments between GAAP net income and non-GAAP adjusted net income takes into account the tax treatment and related tax rate that apply to each adjustment in the applicable tax jurisdiction.

Reconciliation of GAAP to Non-GAAP Financial Measures (Continued)

(in thousands, except per share data – unaudited)

	Three Months Ended												
		March 31, 2025					June 30, 2025						
		GAAP	A	ljustments_		on-GAAP Adjusted		GAAP	Ad	justments_		on-GAAP Adjusted	
Revenues	\$	372,764			\$	372,764	\$	378,045			\$	378,045	
Cost of goods sold (a)		135,064		(11,903)		123,161		137,034		(14,451)		122,583	
Gross profit		237,700		11,903		249,603		241,011		14,451		255,462	
Operating expenses													
Sales and marketing (b)		42,503		(3,747)		38,756		41,041		(4,631)		36,410	
General and administrative (c)		56,816		(17,546)		39,270		66,515		(29,126)		37,389	
Research and development (d)		36,314		(8,995)		27,319		45,489		(16,398)		29,091	
Total operating expenses		135,633		(30,288)		105,345		153,045		(50,155)		102,890	
Operating income		102,067		42,191		144,258		87,966		64,606		152,572	
Interest expense		4,804				4,804		4,917				4,917	
Investment in equity securities - unrealized loss													
(gain)		14,862		(14,862)		_		(14,573)		14,531		(42)	
Other income		(14,128)		4,727		(9,401)		(6,895)				(6,895)	
Income before income taxes		96,529		52,326		148,855		104,517		50,075		154,592	
Income tax expense (e)		23,584		15,796		39,380		25,762		18,206		43,968	
Net income	\$	72,945	\$	36,530	\$	109,475	\$	78,755	\$	31,869	\$	110,624	
Net income per common share - diluted	\$	1.02			\$	1.53	\$	1.12			\$	1.57	
Weighted-average common shares outstanding - diluted		71,461				71,461		70,312				70,312	
	_												
Depreciation expense	\$	5,487	\$		\$	5,487	\$	5,136	\$	_	\$	5,136	
Amortization expense	\$	8,016	\$	_	\$	8,016	\$	7,972	\$	_	\$	7,972	

- (a) Includes stock and incentive plan compensation, amortization of acquired intangible assets, acquisition, integration and divestiture-related costs and other non-recurring charges.
- (b) Includes stock and incentive plan compensation, acquisition, integration and divestiture-related costs, and other non-recurring charges.
- (c) Includes stock and incentive plan compensation, acquisition, integration and divestiture-related costs, campus consolidation costs, and other non-recurring charges.
- (d) Includes stock and incentive plan compensation, strategic collaboration and license costs, acquisition, integration and divestiture-related costs and other non-recurring charges.
- (e) The income tax effect of the adjustments between GAAP net income and non-GAAP adjusted net income takes into account the tax treatment and related tax rate that apply to each adjustment in the applicable tax jurisdiction.

Reconciliation of Non-GAAP Financial Measures

(in thousands – unaudited)

As shown below, the Company provides the components of Management EBITDA. Management EBITDA consists of; adjusted net income plus the remainder of depreciation, interest income, net and income tax expense, net of indemnification income.

The below table presents Management EBITDA for the three and six months ended June 30, 2025 and 2024, respectively:

	 Three Mon June	Ended	Six Months Ended June 30,					
	 2025	2024			2025		2024	
Adjusted net income	\$ 110,624	\$	126,839	\$	220,099	\$	245,157	
Depreciation expense	 5,136		4,591		10,623		9,997	
Interest income, net	(2,296)		(4,332)		(6,974)		(8,021)	
Income tax expense (a)	 43,943		48,432		83,296		89,308	
Management EBITDA	\$ 157,407	\$	175,530	\$	307,044	\$	336,441	

(a) Represents income tax expense, less tax indemnification income.