# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K
----------

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 2, 2017

## LANTHEUS HOLDINGS, INC.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 001-36569 (Commission File Number) 35-2318913 (IRS Employer Identification No.)

331 Treble Cove Road, North Billerica, MA (Address of principal executive offices)

01862 (Zip Code)

Registrant's telephone number, including area code: (978) 671-8001

#### Not Applicable

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under following provisions (see General Instruction A.2. below):	any of the
☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)	
□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)	
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))	
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)) Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of pr Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).	this chapter)

Emerging growth company  $\square$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\square$ 

#### Item 2.02. Results of Operations and Financial Condition.

On November 2, 2017, Lantheus Holdings, Inc. (the "Company") announced via press release its financial results as of and for the three and nine months ended September 30, 2017. A copy of that press release is being furnished as Exhibit 99.1 and is hereby incorporated by reference.

The information furnished pursuant to this Item 2.02, including Exhibit 99.1, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities under that Section and shall not be deemed to be incorporated by reference into any filing of the Company under the Securities Act of 1933, as amended, or the Exchange Act.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

Exhibit No. Description

99.1\* Press release of Lantheus Holdings, Inc. dated November 2, 2017, entitled "Lantheus Holdings, Inc. Reports 2017 Third Quarter Financial Results; Exceeds Third Quarter and Raises Full-Year 2017 Guidance"

\* Exhibit 99.1 attached hereto is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

LANTHEUS HOLDINGS, INC.

By: /s/ Michael P. Duffy

Name: Michael P. Duffy

Senior Vice President, Strategy and Business Development, General Counsel and Secretary Title:

Date: November 2, 2017

#### **EXHIBIT INDEX**

Exhibit No. Description

99.1\* Press release of Lantheus Holdings, Inc. dated November 2, 2017, entitled "Lantheus Holdings, Inc. Reports 2017 Third Quarter Financial Results; Exceeds Third Quarter and Raises Full-Year 2017 Guidance"

\* Exhibit 99.1 attached hereto is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing.



#### Lantheus Holdings, Inc. Reports 2017 Third Quarter Financial Results; Exceeds Third Quarter and Raises Full-Year 2017 Guidance

- Posts Q3 revenue of \$79.9 million, up 9.4% from prior year; net income of \$8.5 million and Adjusted EBITDA of \$22.6 million
- DEFINITY® worldwide revenues increase 15.7% over prior year period

**NORTH BILLERICA, Mass., November 2, 2017** - Lantheus Holdings, Inc. (the "Company") (NASDAQ: LNTH), parent company of Lantheus Medical Imaging, Inc. ("LMI"), a global leader in the development, manufacture and commercialization of innovative diagnostic imaging agents and products, today reported financial results for its third quarter ended September 30, 2017.

The Company's worldwide revenues for the third quarter of 2017 totaled \$79.9 million. This represents an increase of 9.4% compared to \$73.1 million for the prior year period, and exceeds third quarter guidance of \$75 million to \$78 million. Revenue results were driven by 15.7% growth in worldwide sales of DEFINITY<sup>®</sup>, 7.4% growth in worldwide sales of TechneLite<sup>®</sup> and 15.7% growth in worldwide sales of Xenon compared to the third quarter of 2016.

Net income for the third quarter of 2017 totaled \$8.5 million, or \$0.22 per diluted share, compared to \$4.2 million, or \$0.13 per diluted share, for the third quarter of 2016. The increase is primarily attributable to DEFINITY and Xenon revenue growth and lower interest expense related to the refinancing of debt in March 2017 and voluntary prepayments made during September and November 2016. This was partially offset by increased operating expenses for sales and marketing as well as costs related to strategic initiatives.

The Company's third quarter 2017 Adjusted EBITDA (as outlined in the GAAP to non-GAAP reconciliation provided below) was \$22.6 million, or 28.3% of revenues. This compares to \$18.7 million, or 25.6% of revenues, for the prior year period, and exceeded the previously provided third quarter guidance of \$17 million to \$19 million. Third quarter results were driven by DEFINITY and Xenon revenue growth, partially offset by sales and marketing expenses attributable to sales growth in DEFINITY as well as costs related to strategic initiatives.

"With revenue up \$6.8 million and Adjusted EBITDA up \$3.9 million year-over-year, we delivered solid results, again exceeding our quarterly guidance," commented Mary Anne Heino, President and CEO. "Continued double-digit growth of our echocardiography imaging agent, DEFINITY, complemented by higher contracted volumes of TechneLite and Xenon, drove our results this quarter. As a result of our strong performance, we are raising our full-year guidance. Our priority for the final quarter of the year is to continue to build on our operational success while advancing strategic initiatives to drive long-term growth."

#### Outlook

The Company has increased its full-year 2017 worldwide revenue guidance range to \$323 million to \$325 million from previous guidance of \$318 million to \$322 million. The Company has also increased its full-year 2017 guidance range for Adjusted EBITDA, as described in the GAAP to non-GAAP reconciliation provided later in this release, to \$86 million to \$88 million from previous guidance of \$82 million to \$85 million, a margin of 26.5% to 27.2% of worldwide revenues.

The full-year guidance for both revenue and Adjusted EBITDA excludes the impact of a \$5.0 million up-front payment received in the second quarter of 2017 from GE Healthcare under the flurpiridaz F 18 collaboration and license agreement.

The Company's guidance for worldwide revenues and Adjusted EBITDA are forward-looking statements. They are subject to various risks and uncertainties that could cause the Company's actual results to differ materially from guidance. Forward-looking statements are not predictions of the Company's actual performance. See the cautionary information about forward-looking statements in the "Safe-Harbor Statement" section of this press release.

#### **Internet Posting of Information**

The Company routinely posts information that may be important to investors in the "Investors" section of its website at www.lantheus.com. The Company encourages investors and potential investors to consult its website regularly for important information about the Company.

#### **Conference Call and Webcast**

As previously announced, the Company will host a conference call starting at 4:30 p.m. Eastern Time today. To access the live conference call via telephone, please dial 1-866-498-8390 (U.S. callers) or 1-678-509-7599 (international callers) and provide passcode 8783209. A live audio webcast of the call also will be available in the Investors section of the Company's website at www.lantheus.com.

A replay of the audio webcast will be available in the Investors section of our website at www.lantheus.com approximately two hours after completion of the call and will be archived for 30 days.

The conference call will include a discussion of non-GAAP financial measures. Reference is made to the most directly comparable GAAP financial measures, the reconciliation of the differences between the two financial measures, and the other information included in this press release, our Form 8-K filed with the SEC today, or otherwise available in the Investor Relations section of our website located at www.lantheus.com.

The conference call may include forward-looking statements. See the cautionary information about forward-looking statements in the safe-harbor section of this press release.

#### About Lantheus Holdings, Inc. and Lantheus Medical Imaging, Inc.

Lantheus Holdings, Inc. is the parent company of LMI, a global leader in the development, manufacture and commercialization of innovative diagnostic imaging agents and products. LMI provides a broad portfolio of products, including the echocardiography contrast agent DEFINITY<sup>®</sup> Vial for (Perflutren Lipid Microsphere) Injectable Suspension; TechneLite<sup>®</sup> (Technetium Tc99m Generator), a technetium-based generator that provides the essential medical isotope used in nuclear medicine procedures; and Xenon (Xenon Xe 133 Gas), an inhaled radiopharmaceutical imaging agent used to evaluate pulmonary function and for imaging the lungs. The Company is headquartered in North Billerica, Massachusetts with offices in Puerto Rico and Canada. For more information, visit www.lantheus.com.

#### **Non-GAAP Financial Measures**

The Company uses non-GAAP financial measures, such as revenues excluding the impact of foreign currency; adjusted operating income; adjusted net income; Adjusted EBITDA; adjusted net income per share - diluted; and free cash flow. The Company's management believes that the presentation of these measures provides useful information to investors. These measures may assist investors in evaluating the Company's operations, period over period. The measures may exclude such items which may be highly variable, difficult to predict and of a size that could have substantial impact on the Company's reported results of operations for a period. Management uses these and other non-GAAP measures internally for evaluation of the performance of the business, including the allocation of resources and the evaluation of results relative to employee performance compensation targets. Investors should consider these non-GAAP measures only as a supplement to, not as a substitute for or as superior to, measures of financial performance prepared in accordance with GAAP.

#### Safe Harbor for Forward-Looking and Cautionary Statements

This press release contains "forward-looking statements" as defined under U.S. federal securities laws, including statements about our 2017 outlook. Forward-looking statements may be identified by their use of terms such as anticipate, believe, confident, could, estimate, expect, intend, may, plan, predict, project, target, will and other similar terms. Such forward-looking statements are subject to risks and uncertainties that could cause actual results to materially differ from those described in the forward-looking statements. Readers are cautioned not to place undue reliance on the forward-looking statements contained herein, which speak only as of the date hereof. The Company undertakes no obligation to publicly update any forward-looking statement, whether as a result of new information, future developments or otherwise, except as may be required by law. Risks and uncertainties that could cause our actual results to materially differ from those described in the forward-looking statements are discussed in our filings with the Securities and Exchange Commission (including those described in the Risk Factors section in our Annual Reports on Form 10-K and our Quarterly Reports on Form 10-Q). This press release includes forward-looking non-GAAP guidance for 2017 Adjusted EBITDA. No reconciliation of this forward-looking non-GAAP guidance was included in this press release because, due to the high variability and difficulty in making accurate forecasts and projections of some of the excluded information, together with some of the excluded information not being ascertainable or accessible, the Company is unable to quantify certain amounts that would be required to be included in the most directly comparable GAAP financial measure without unreasonable efforts.

– Tables Follow –

Page 3 of 13

## **Consolidated Statements of Operations**

(in thousands, except per share data - unaudited)

	 Three Mo Septen			nded ),			
	2017		2016		2017		2016
Revenues	\$ 79,941	\$	73,063	\$	250,137	\$	227,503
Cost of goods sold	41,414		39,382		125,901		124,370
Gross profit	 38,527		33,681		124,236		103,133
Operating expenses							
Sales and marketing	10,075		8,706		31,892		27,856
General and administrative	12,076		10,091		35,549		28,842
Research and development	3,554		2,849		14,149		8,493
Total operating expenses	25,705		21,646		81,590		65,191
Gain on sales of assets	_		(560)		_		(6,505)
Operating income	12,822		12,595		42,646		44,447
Interest expense	4,442		6,792		14,147		20,799
Debt retirement costs	_		1,415		_		1,415
Loss on extinguishment of debt	_		_		2,161		_
Other (income) expense	(908)		148		(2,037)		(317)
Income before income taxes	 9,288		4,240		28,375		22,550
Provision for income taxes	762		20		2,116		657
Net income	\$ 8,526	\$	4,220	\$	26,259	\$	21,893
Net income per common share outstanding:							
Basic	\$ 0.23	\$	0.14	\$	0.71	\$	0.71
Diluted	\$ 0.22	\$	0.13	\$	0.67	\$	0.71
Weighted-average common shares outstanding:							
Basic	37,393		31,221		37,174		30,658
Diluted	39,121		32,402		38,971		31,049

## **Consolidated Segment Revenues Analysis**

		e Months Ended eptember 30,			 Months Ended eptember 30,	
	 2017	2016	% Change	 2017	2016	% Change
<b>United States</b>						
DEFINITY	\$ 36,901	\$ 32,007	15.3 %	\$ 113,035	\$ 95,497	18.4 %
TechneLite	22,621	20,906	8.2 %	69,150	64,282	7.6 %
Xenon	7,726	6,675	15.7 %	23,709	21,620	9.7 %
Other	2,331	3,033	(23.1)%	12,812	11,288	13.5 %
Total United States	 69,579	62,621	11.1 %	 218,706	 192,687	13.5 %
<u>International</u>			_		 	
DEFINITY	828	597	38.7 %	2,534	2,002	26.6 %
TechneLite	3,735	3,627	3.0 %	10,750	10,339	4.0 %
Xenon	_	2	(100.0)%	4	5	(20.0)%
Other	5,799	6,216	(6.7)%	18,143	22,470	(19.3)%
Total International	10,362	10,442	(0.8)%	31,431	34,816	(9.7)%
<u>Worldwide</u>						
DEFINITY	37,729	32,604	15.7 %	115,569	97,499	18.5 %
TechneLite	26,356	24,533	7.4 %	79,900	74,621	7.1 %
Xenon	7,726	6,677	15.7 %	23,713	21,625	9.7 %
Other	8,130	9,249	(12.1)%	30,955	33,758	(8.3)%
Total Revenues	\$ 79,941	\$ 73,063	9.4 %	\$ 250,137	\$ 227,503	9.9 %

## **Supplemental Revenue Information**

(unaudited)

# September 30, 2017 Quarter to Date Sales Growth/(Decline)

	Domestic As Reported	Int'l Constant Currency	Int'l As Reported	Total Constant Currency	Total As Reported
<b>Products</b>					
DEFINITY	15.3 %	34.3 %	38.7 %	15.6 %	15.7 %
TechneLite	8.2 %	(0.1)%	3.0 %	7.0 %	7.4 %
Xenon	15.7 %	(100.0)%	(100.0)%	15.7 %	15.7 %
Other	(23.1)%	(6.0)%	(6.7)%	(11.7)%	(12.1)%
Total Revenues	11.1 %	(1.7)%	(0.8)%	9.3 %	9.4 %

#### September 30, 2017 Year to Date Sales Growth/(Decline)

	Domestic As Reported	Int'l Constant Currency	Int'l As Reported	Total Constant Currency	Total As Reported
<b>Products</b>		_			
DEFINITY	18.4 %	25.5 %	26.6 %	18.5 %	18.5 %
TechneLite	7.6 %	3.1 %	4.0 %	7.0 %	7.1 %
Xenon	9.7 %	(20.0)%	(20.0)%	9.7 %	9.7 %
Other	13.5 %	(19.1)%	(19.3)%	(8.2)%	(8.3)%
Total Revenues	13.5 %	(9.9)%	(9.7)%	9.9 %	9.9 %

## Reconciliation of Revenues to Revenues Excluding the Impact of Foreign Currency

	Three Mo Septembo			nths Ended er 30, 2017		
	nternational Revenues	Total Revenues		 International Revenues	Total Revenues	
Revenues	\$ 10,362	\$	79,941	\$ 31,431	\$	250,137
Currency impact as compared to prior period	(96)		(96)	(73)		(73)
Revenues, excluding the impact of foreign currency	\$ 10,266	\$	79,845	\$ 31,358	\$	250,064

## Reconciliation of GAAP to Non-GAAP Financial Measures

	Three Months Ended September 30,					Nine Mo Septe	nths En mber 30	
	2017			2016		2017		2016
Operating income	\$	12,822	\$	12,595	\$	42,646	\$	44,447
Reconciling items impacting operating income:								
Campus consolidation costs including depreciation		797		_		5,779		_
Offering and other costs		73		_		602		_
Non-recurring refinancing related fees		_		_		1,721		_
Gain on sale of assets		_		(560)		_		(6,505)
Adjusted operating income	\$	13,692	\$	12,035	\$	50,748	\$	37,942
Adjusted operating income, as a percentage of revenues		17.1%		16.5%		20.3%		16.7%

	Three Months Ended September 30,					Nine Months Ended September 30,					
	2017			2016		2017		2016			
Net income	\$	8,526	\$	4,220	\$	26,259	\$	21,893			
Reconciling items impacting operating expenses:					-						
Campus consolidation costs including depreciation		797		_		5,779		_			
Offering and other costs		73		_		602		_			
Non-recurring refinancing related fees		_		_		1,721		_			
Gain on sale of assets		_		(560)		_		(6,505)			
Reconciling items impacting non-operating expenses:											
Loss on debt extinguishment and retirement costs		_		1,415		2,161		1,415			
Adjusted net income	\$	9,396	\$	5,075	\$	36,522	\$	16,803			
Adjusted net income, as a percentage of revenues		11.8%		6.9%		14.6%		7.4%			

## Reconciliation of GAAP to Non-GAAP Financial Measures

(in thousands, except per share data - unaudited)

	Three Months Ended September 30,				Nine Months Ended September 30,			
		2017		2016		2017		2016
Net income per share - diluted	\$	0.22	\$	0.13	\$	0.67	\$	0.71
Reconciling items impacting operating expenses:								
Campus consolidation costs including depreciation	\$	0.02	\$	_	\$	0.15	\$	_
Offering and other costs	\$	_	\$	_	\$	0.02	\$	_
Non-recurring refinancing related fees	\$	_	\$	_	\$	0.04	\$	_
Gain on sale of assets	\$	_	\$	(0.02)	\$	_	\$	(0.21)
Reconciling items impacting non-operating expenses:								
Loss on debt extinguishment and retirement costs	\$	_	\$	0.04	\$	0.06	\$	0.05
Adjusted net income per share - diluted	\$	0.24	\$	0.15	\$	0.94	\$	0.55
Weighted-average common shares outstanding - diluted		39,121		32,402		38,971		31,049

#### Reconciliation of GAAP to Non-GAAP Financial Measures

	Three Mo Septer	nths En			nded 0,		
	2017		2016		2017		2016
Net income	\$ 8,526	\$	4,220	\$	26,259	\$	21,893
Interest expense, net	4,437		6,786		14,134		20,782
Provision for income taxes <sup>(a)</sup>	272		(176)		646		25
Depreciation	2,102		2,157		10,066		6,386
Amortization of intangible assets	1,646		2,083		4,953		6,278
EBITDA	16,983		15,070		56,058		55,364
Stock and incentive plan compensation	1,933		1,248		4,735		2,736
Asset write-off (b)	911		242		2,184		1,088
Severance and recruiting costs (c)	666		455		1,033		1,886
Offering and other costs <sup>(d)</sup>	73		_		602		9
Campus consolidation costs	408		_		1,101		_
Debt refinancing costs	_		_		1,721		_
Extinguishment of debt and debt retirement costs	_		1,415		2,161		1,415
Gain on sales of assets	_		(560)		_		(6,505)
New manufacturer costs (e)	1,639		805		3,616		2,451
Adjusted EBITDA	\$ 22,613	\$	18,675	\$	73,211	\$	58,444
Adjusted EBITDA, as a percentage of revenues	 28.3%		25.6%		29.3%		25.7%

- (a) Represents provision for income taxes, less tax indemnification associated with BMS.
- (b) Represents non-cash losses incurred associated with the write-down of inventory and write-off of long-lived assets.
- (c) The amounts consist of severance and recruitment costs related to employees, executives and directors.
- (d) Represents offering costs incurred on behalf of certain shareholders pursuant to a registration rights agreement and other non-recurring costs.
- (e) Represents internal and external costs associated with establishing new manufacturing sources for our commercial and clinical candidate products.

## **Reconciliation of Free Cash Flow**

	Three Months Ended September 30,					nded 0,		
	2017 2016				2017	2016		
Net cash provided by operating activities	\$	15,600	\$	15,446	\$	41,691	\$	36,861
Capital expenditures		(3,288)		(2,588)		(11,589)		(4,976)
Free cash flow	\$	12,312	\$	12,858	\$	30,102	\$	31,885

## **Condensed Consolidated Balance Sheets**

	S	September 30, 2017		December 31, 2016	
Assets					
Current assets					
Cash and cash equivalents	\$	68,077	\$	51,178	
Accounts receivable, net		41,713		36,818	
Inventory		23,032		17,640	
Other current assets		3,789		5,183	
Total current assets		136,611		110,819	
Property, plant & equipment, net		94,516		94,187	
Intangibles, net		12,645		15,118	
Goodwill		15,714		15,714	
Other long-term assets		21,535		20,060	
Total assets	\$	281,021	\$	255,898	
Liabilities and Stockholders' Deficit					
Current liabilities					
Current portion of long-term debt	\$	2,750	\$	3,650	
Revolving line of credit		_		_	
Accounts payable		18,756		18,940	
Accrued expenses and other liabilities		24,581		21,249	
Total current liabilities		46,087		43,839	
Asset retirement obligations		10,151		9,370	
Long-term debt, net		265,523		274,460	
Other long-term liabilities		37,176		34,745	
Total liabilities	·	358,937		362,414	
Stockholders' deficit		(77,916)		(106,516)	
Total liabilities and stockholders' deficit	\$	281,021	\$	255,898	

## **CONTACTS:**

 $\underline{Investors}$ 

Gary Santo

Head of Capital Markets and Investor Relations

978-671-8960

<u>Media</u>

Meara Murphy

Director, Investor Relations and Corporate Communications

978-671-8508